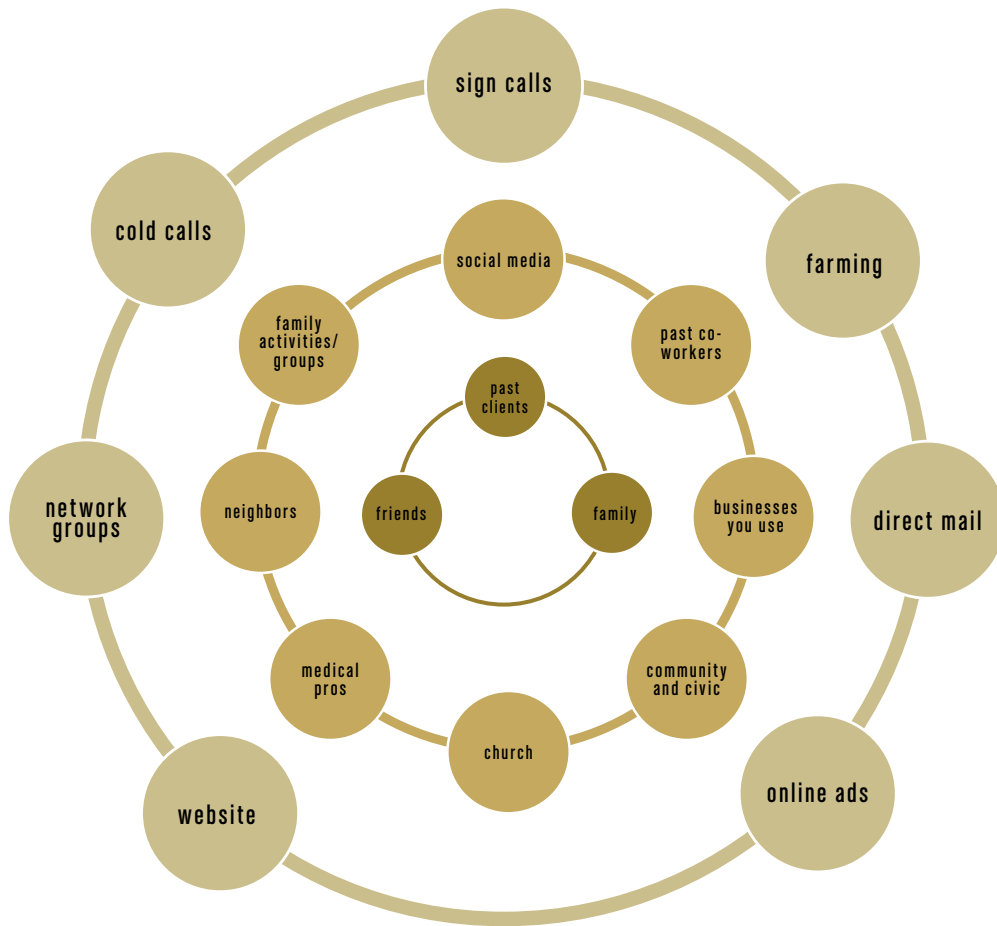
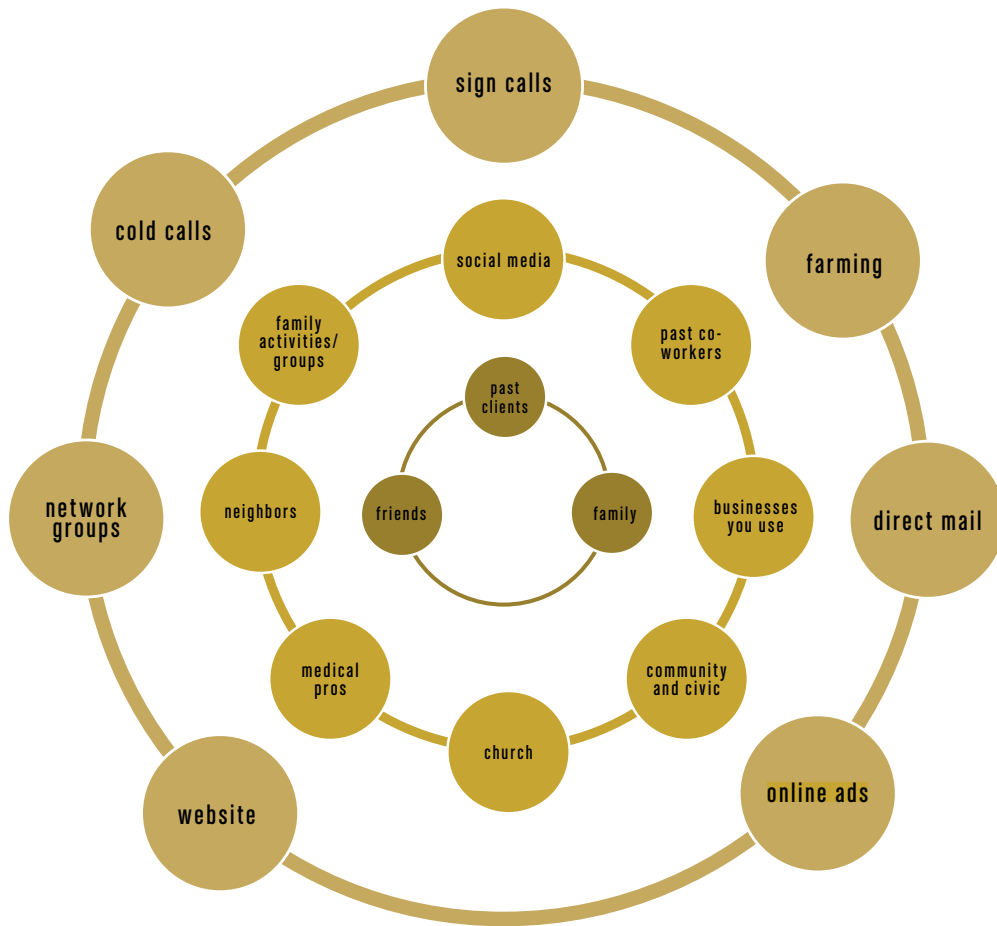


Circles of Opportunity Model



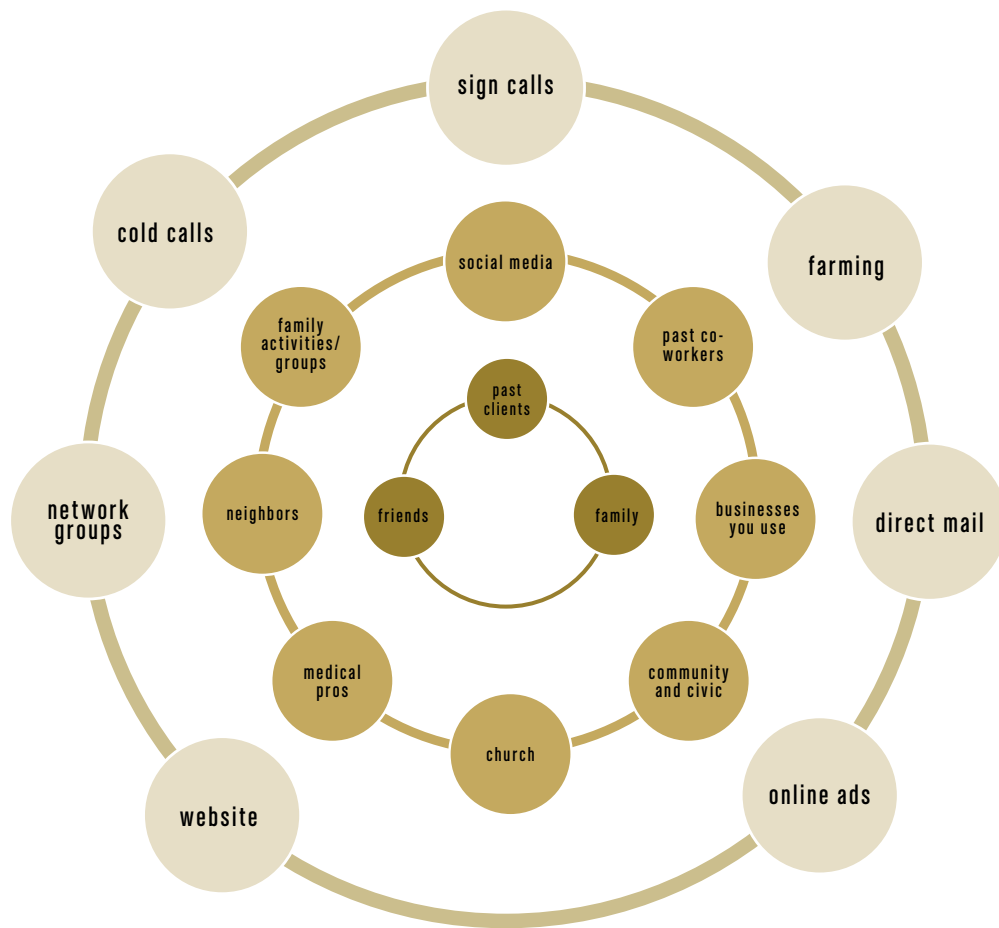
- NOT CONNECTED (OUTER CIRCLE)
- CONNECTED, NO BUSINESS YET (MIDDLE CIRCLE)
- CONNECTED AND HAVE REFERRED (INNER CIRCLE)

Circles of Opportunity Model



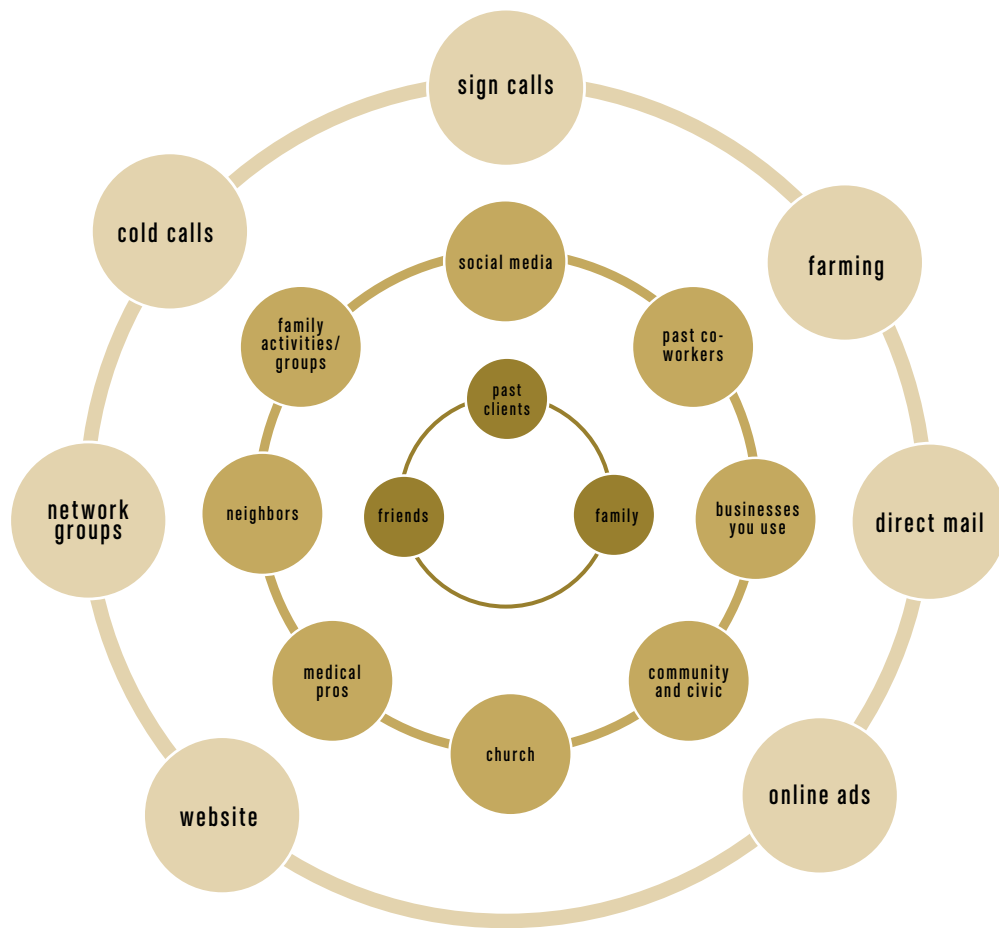
- NOT CONNECTED (OUTER CIRCLE)
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Circles of Opportunity Model



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