

# FALL INTO MONEY

WEEKLY  
TOTAL:

AGENT NAME:

WEEK OF:

Activity	Pt. Value	# of Entries	Total
Add a Contact to CRM/Database (ea.)	1		
Buyer Consultation (ea.)	3		
Buyer Under Contract in SkySlope (ea.)	15		
Clean File in Skyslope (ea.)	10		
Close Business with Preferred Vendor Choice Mortgage /Home Warranty/We Insure Insurance	10		
Closed Transaction (ea.)	10		
Complete One.U Course (ea.)	10		
Create & Deliver CMA (ea.)	3		
Create & Share Digital Content Using Creative Studio (ea.)	2		
Donate to a clothing drive or local charity	5		
Listing Appointment (ea.)	10		
Listing Under Contract (ea.)	25		
Live Listing in MLS (ea.)	10		
Pop By (ea.)	3		
Real Estate Related Social Media Post (ea.)	2		
Refer an Agent to Brokerage - Agent Joins (ea.)	50		
Attend Enneagram Training in November	25		
Send out Thank You Card (ea.)	1		
Submit an Offer (ea.)	10		
Do an Open House on Steroids	25		
Work in Office (pts. per day)	10		
Attend an agent training in any office (or office meeting)	15		
Volunteer at a SOUP KITCHEN	30		
Create and attend a mastermind with 3 buddies for 1 hour	10		
Attend Sales Meeting in Person	15		
Attend Sales Meeting Via Zoom	5		
Video interview a vendor and share on social media with branding	15		
Meditate on positive affirmations for 10 minutes	5		
Learn a new tool in zONE	5		
Visit 4 ROGR Offices With Facebook Check-In & Photo At Each Office	50		
Meet with Preferred Vendor	3		

E-mail Point Sheet to

Teresa : TeresaOvercash@gmail.com by 11:59PM on November 30,2022.  
Agent with most points wins \$1000 CASH BONUS!