

Customer		Cust GRP & Prod GRP	Product discounts (assuming are allowed)		CR= Fixed Price		CR= Cost + %		CR= sell price - %	
def discount	Contract Rate	Disc matrix	Promo	Qty break	Inside promo dates	Outside promo dates	Inside promo dates	Outside promo dates	Inside promo dates	Outside promo dates
N	N	N	N	N	Standard	Standard	Standard	Standard	Standard	Standard
N	N	N	Y	N	Promo	Standard	Promo	Standard	Promo	Standard
N	N	N	N	Y	Qty break	Qty break	Qty break	Qty break	Qty break	Qty break
Y	N	N	N	N	Standard + Def Disc	Standard + Def Disc	Standard + Def Disc	Standard + Def Disc	Standard + Def Disc	Standard + Def Disc
Y	N	N	Y	N	Promo	Standard + Def Disc	Promo	Standard + Def Disc	Promo	Standard + Def Disc
Y	N	N	N	Y	Qty break + Def Disc	Qty break + Def Disc	Qty break + Def Disc	Qty break + Def Disc	Qty Break + Def Disc	Qty Break + Def Disc
N	Y	N	N	N	Contract Rate	Contract Rate	Contract Rate	Contract Rate	Standard	Standard + Disc from CR
N	Y	N	Y	N	Contract Rate	Contract Rate	Contract Rate	Contract Rate	Promo	Standard + Disc from CR
N	Y	N	N	Y	Contract Rate	Contract Rate	Contract Rate	Contract Rate	Qty break + Disc from CR	Qty break + Disc from CR
Y	Y	N	N	N	Contract Rate	Contract Rate	Contract Rate	Contract Rate	Standard + Disc from CR	Standard + Disc from CR
Y	Y	N	Y	N	Contract Rate	Contract Rate	Contract Rate	Contract Rate	Promo	Standard + Disc from CR
Y	Y	N	N	Y	Contract Rate	Contract Rate	Contract Rate	Contract Rate	Qty break + Disc from CR	Qty break + Disc from CR
N	N	Y	N	N	Disc Matrix	Disc Matrix	Disc Matrix	Disc Matrix	Disc Matrix	Disc Matrix
N	N	Y	Y	N	Promo	Disc Matrix	Promo	Disc Matrix	Promo	Disc Matrix
N	N	Y	N	Y	Disc Matrix	Disc Matrix	Disc Matrix	Disc Matrix	Disc Matrix	Disc Matrix
Y	N	Y	N	N	Disc Matrix	Disc Matrix	Disc Matrix	Disc Matrix	Disc Matrix	Disc Matrix
Y	N	Y	Y	N	Promo	Disc Matrix	Promo	Disc Matrix	Promo	Disc Matrix
Y	N	Y	N	Y	Disc Matrix	Disc Matrix	Disc Matrix	Disc Matrix	Disc Matrix	Disc Matrix
N	Y	Y	N	N	Contract Rate	Contract Rate	Contract Rate	Contract Rate	Disc Matrix + Disc from CR	Disc Matrix + Disc from CR
N	Y	Y	Y	N	Contract Rate	Contract Rate	Contract Rate	Contract Rate	Promo	Disc Matrix + Disc from CR
N	Y	Y	N	Y	Contract Rate	Contract Rate	Contract Rate	Contract Rate	Disc Matrix + Disc from CR	Disc Matrix + Disc from CR
Y	Y	Y	N	N	Contract Rate	Contract Rate	Contract Rate	Contract Rate	Promo	Disc Matrix + Disc from CR
Y	Y	Y	Y	N	Contract Rate	Contract Rate	Contract Rate	Contract Rate	Promo	Disc Matrix + Disc from CR
Y	Y	Y	N	Y	Contract Rate	Contract Rate	Contract Rate	Contract Rate	Disc Matrix + Disc from CR	Disc Matrix + Disc from CR