



Save Time.

CUSTOMERS WHO
WAIT LESS THAN
2 MINUTES
ARE
4X
MORE LIKELY TO
RETURN

CURBSIDE
PICKUP IS UP
150%
POST-COVID-19



Our predictive location technology enables stores to provide a seamless pickup experience for customers while removing friction for staff.

- **Curbside Pickup**
- **In-store Pickup**
- **Delivery Driver Pickup**



**Provide a contactless,
fast, and simple curbside
and BOPIS solution.**

CUSTOMERS
WHO WAIT LESS THAN
2 MINUTES ARE

4x

MORE LIKELY TO
RETURN

PROVIDERS THAT
OFFER ENHANCED
PICKUP AND DELIVERY
ARE EXPECTED TO
GROW ONLINE SALES

25-30%

60%

OF AMERICANS ARE
ORDERING DELIVERY
OR TAKEOUT AT
LEAST ONCE A WEEK

92%

OF RESTAURANT
TRAFFIC IS NOW
OFF-PREMISE

95%

OF RESTAURANT
OWNERS AGREE THAT
TECHNOLOGY
IMPROVED BUSINESS
EFFICIENCY

ORDER-FOR-PICKUP
IS GROWING

4x

FASTER THAN
DELIVERY



How It Works

Flybuy Pickup sends predictive arrival notifications, removes friction for the customer, and improves internal staff operations.





Customer Experience

The customer has a completely seamless pickup experience.

- The customer receives timely notifications along their journey
- When the customer arrives, there is no action required (no need to text or call)
- The customer is immediately met at the curb with no wait time

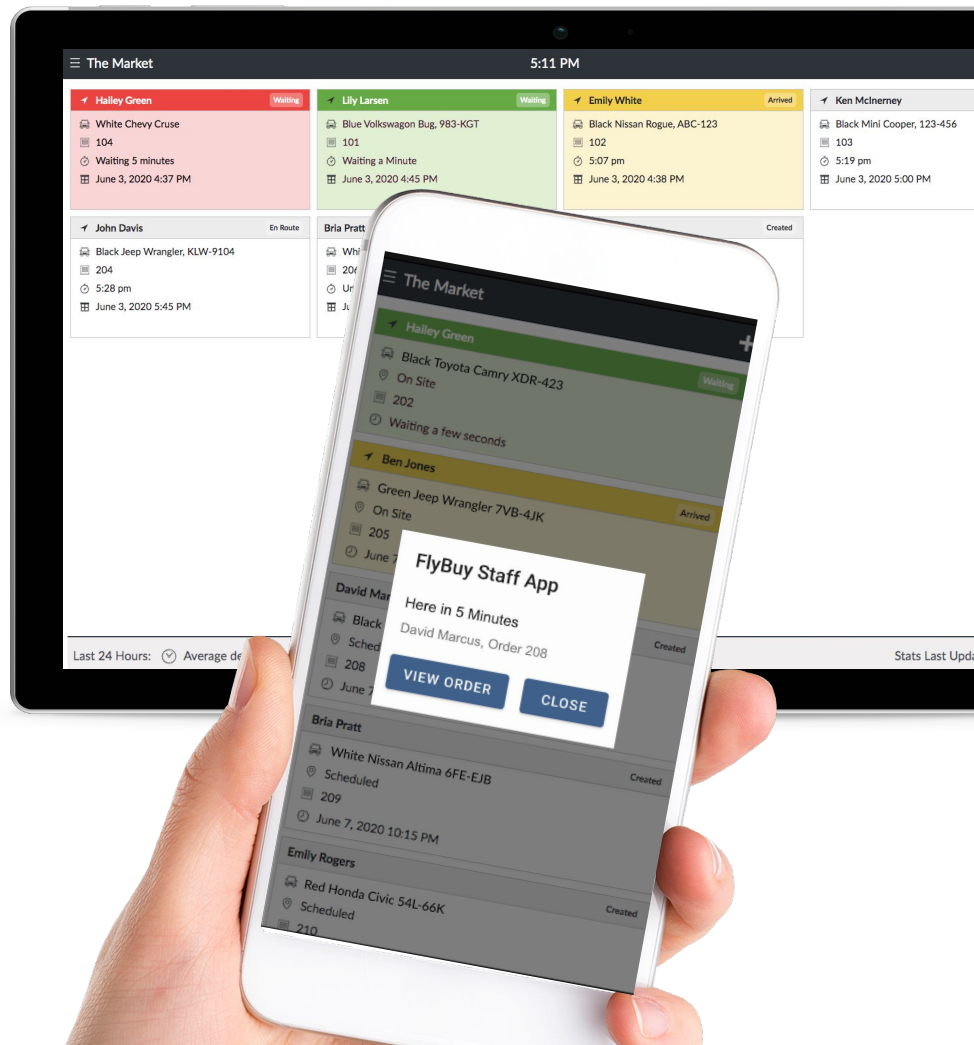




Staff Experience

With our web-based Flybuy Dashboard and Staff App, employees receive constant location updates in order to prioritize the fulfillment and staging of orders based on the customer's ETA.

- Improves internal operations
- Increases throughput within pickup windows
- Fast, contactless handoff
- Alerts appear on the dashboard and/or staff app
- Provides your 5-star experience for off-premise customers





Flybuy Dashboard

Active location indicators

Customer information

Customer ETA and status

Daily statistics

Audible alert control

New order button

Interactive map

Active location pins

The Market 5:11 PM

Customer	Status	Vehicle	Address	ETA	Action
Hailey Green	Waiting	White Chevy Cruze	104	Waiting 5 minutes	DOORDASH
Lily Larsen	Waiting	Blue Volkswagon Bug, 983-KGT	101	Waiting a Minute	
Emily White	Arrived	Black Nissan Rogue, ABC-123	102	5:07 pm	MILKSHAKE
Ken McInerney	Nearby	Black Mini Cooper, 123-456	103	5:19 pm	
John Davis	En Route	Black Jeep Wrangler, KLV-9104	204	5:28 pm	FRIES
Bria Pratt	Created	White Infiniti, 2E9-D6G	206	Unknown	Uber Eats
Ben Jones	Created	Green Toyota Prius, 123-ABC	202	Unknown	

Last 24 Hours: Average delivery time: 0:22 Number of orders: 4

John Davis En Route


- Black Jeep Wrangler, KLV-9104
- 204
- 5:28 pm
- June 3, 2020 5:45 PM

FRIES




Customer Statuses


EN ROUTE: Customer is on the way, further than 5 minutes away from the site

 Allison Robinson White Jeep Cherokee, 54L-369	2349 Ready	5:04 pm En Route	En Route
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PRE-ARRIVAL: Configurable flashing alert to let the staff know when a customer is X minutes away.

 Allison Robinson White Jeep Cherokee, 54L-369	2349 Ready	4:51 pm En Route	Nearby
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NEARBY: Customer is within 5 minutes of the site (Configurable)

 Allison Robinson White Jeep Cherokee, 54L-369	2349 Ready	4:51 pm En Route	Nearby
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ARRIVED: Customer has arrived on premise

 Allison Robinson White Jeep Cherokee, 54L-369	2349 Ready	4:50 pm On Property	Arrived
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WAITING: Customer has entered pickup zone. When the customer enters pickup zone, a "brring" noise plays to alert staff

 Allison Robinson White Jeep Cherokee, 54L-369	2349 Ready	Waiting a few seconds Pickup Zone 1	Waiting
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*Bar changes to RED after waiting for more than 2 min

 Allison Robinson White Jeep Cherokee, 54L-369	2349 Ready	Waiting 2 minutes Pickup Zone 1	Waiting
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Pickup Type-based Messaging

All Flybuy messaging is configurable by each location as well as by order type or customer type. Different messaging is sent to customers for curbside pickup vs in-store pickup, VIPs vs regular customers, etc.

