

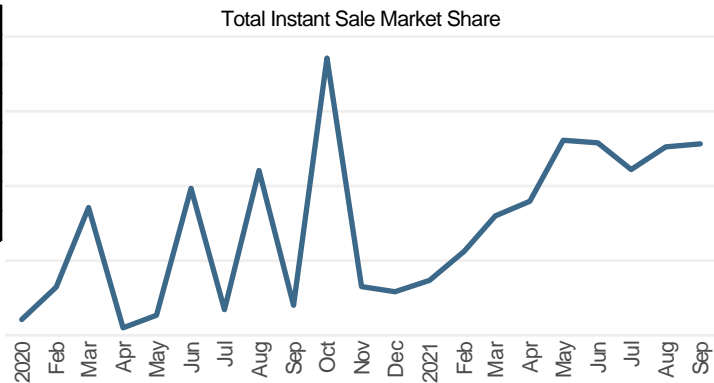
Market Insight Report Quarter III 2021



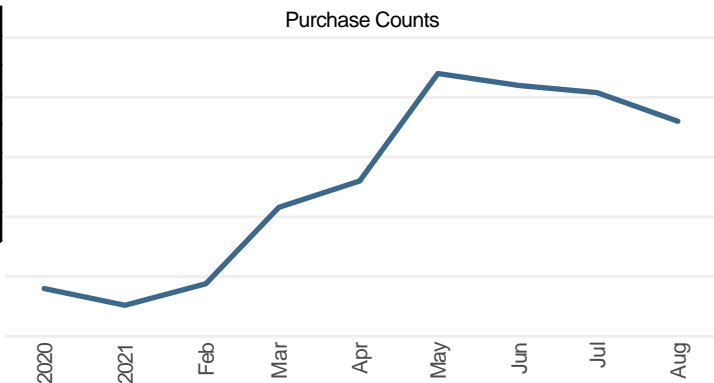
Birmingham

This Report shows iBuyer trends specific to the Birmingham market and gives unique insight into the leading Instant Sale buyers. Please note that this report only looks at purchases that occur in specific counties that zavvie uses to define the market.

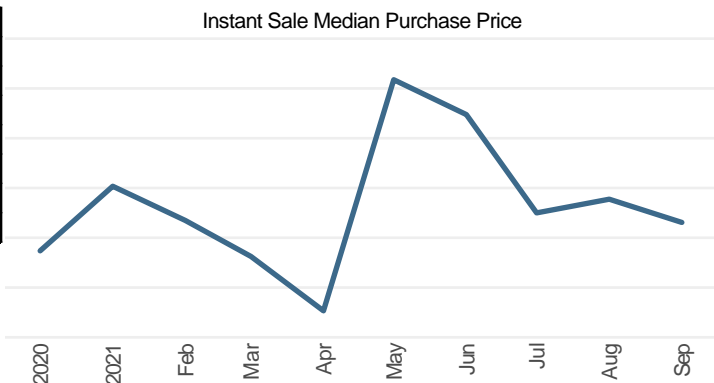
Buyer	Market Share
Amherst	2.20%
SFR3	2.04%
VineBrook Homes	1.10%
Offerpad	1.07%
FirstKey Homes	.50%
Opendoor	.40%
Total	7.31%



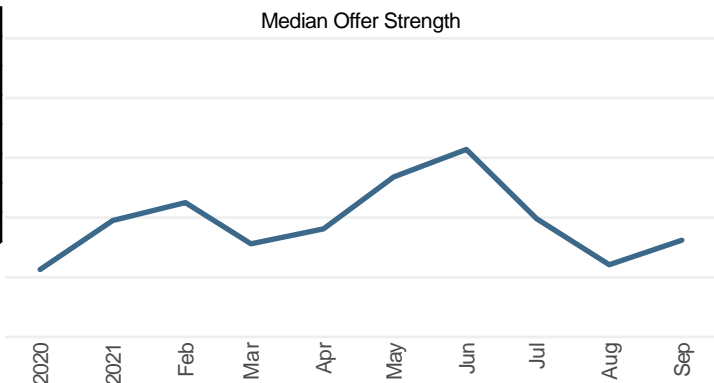
Buyer	Transaction Count
Amherst	85
SFR3	78
Offerpad	41
VineBrook Homes	40
FirstKey Homes	27
Opendoor	9
Total	280



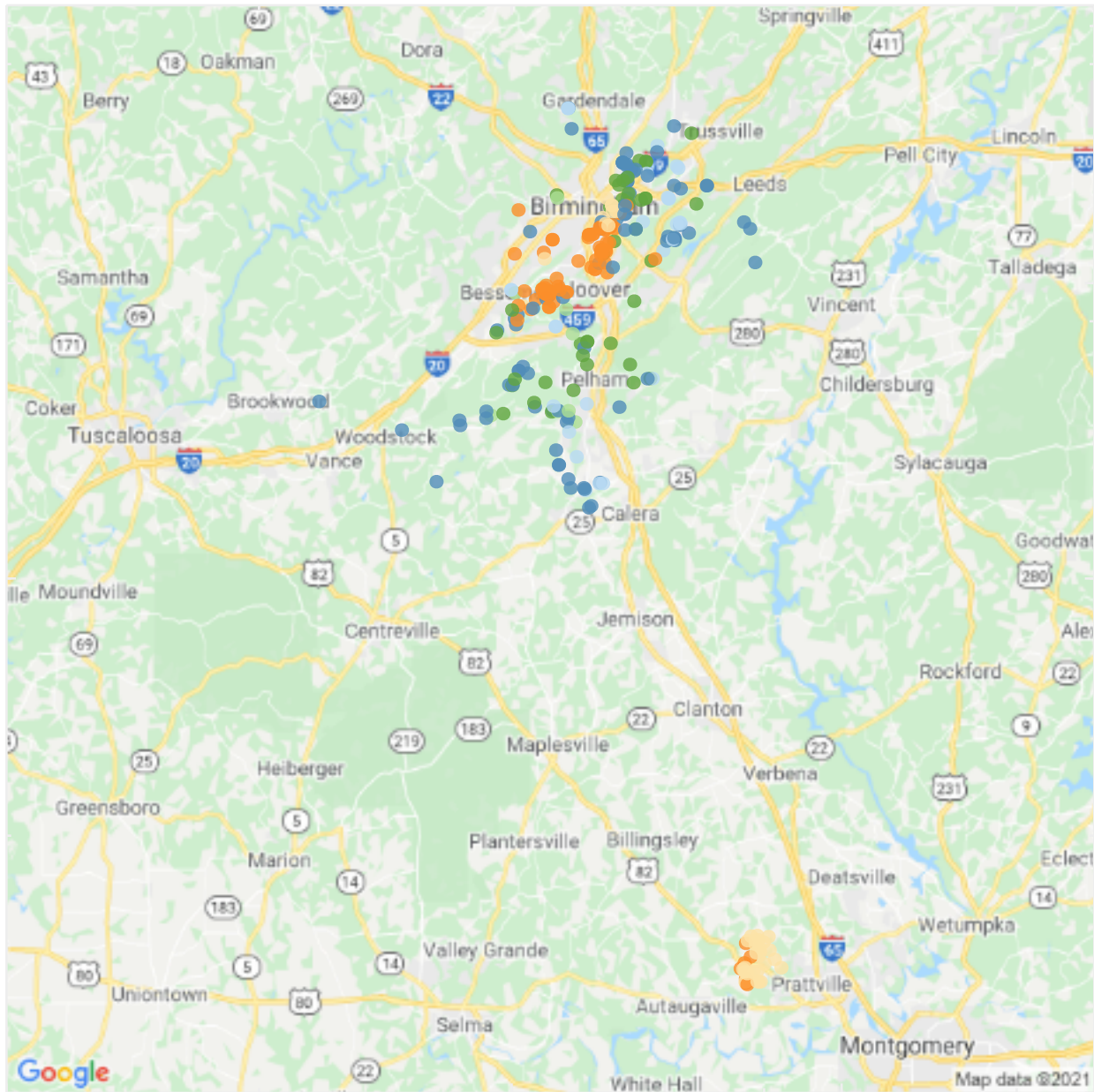
Buyer	Median Purchase Price
FirstKey Homes	\$268,200.00
Opendoor	\$243,600.00
Offerpad	\$228,200.00
Amherst	\$192,000.00
VineBrook Homes	\$80,000.00
SFR3	\$53,000.00
Total	\$150,000.00









Buyer	Spread %
FirstKey Homes	107.20%
Opendoor	100.60%
Offerpad	100.00%
VineBrook Homes	98.70%
Amherst	98.10%
SFR3	77.05%
Total	98.10%



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Buyer		
 Amherst	 FirstKey Homes	 Offerpad
 Opendoor	 SFR3	 VineBrook Homes